

**NOTICE**

**Department of Training & Placements**

Dated: 03.09.2021

Planet spark will be conducting placement drive for B.TECH CSE/CIVIL/EE/ME/MTE/PE/BBA/MBA (SALES & MARKETING/B.COM 2022 PASSOUT students of Quantum University, Roorkee.

**Registration Link: -**

[https://docs.google.com/forms/d/e/1FAIpQLSesLzel\\_e9KXUYPzPqf8cjZfxixmfhL6\\_WRJFd9rUZ8swOefQ/viewform?usp=pp\\_url](https://docs.google.com/forms/d/e/1FAIpQLSesLzel_e9KXUYPzPqf8cjZfxixmfhL6_WRJFd9rUZ8swOefQ/viewform?usp=pp_url)

**Link will expire 06 September 2021 at 12:00 PM**

Details are as follows.

Company Name	Planet spark
Company Website	<a href="https://www.planetspark.in/">https://www.planetspark.in/</a>
About Company	Planet Spark is an online platform where children learn and develop 'new age' skills through live classes. We are backed by FIITJEE, Indian Angel Network, Hyderabad Angels and Lead Angels.
Requirement & Skills	<p><b>Calling Leads</b>                  Call on parent leads through your CRM                  60-75 leads are to be called daily</p> <p><b>Generating trial classes</b>                  Pitch to the parents to take Planet Spark Trial Class</p> <p><b>Take counseling sessions and convert them</b>                  Conduct counseling sessions for parents who take trial classes                  Close the sale through smart and strategic approach                  Generate Revenue (3L+ per month)</p>
Eligibility Criteria	B.TECH CSE/CIVIL/EE/ME/MTE/PE/BBA/MBA(SALES & MARKETING)/B.COM 2022 PASSOUTS
Package Offered	<p><b>For Domestic/International</b></p> <p><b>For UG programs -</b>                  During 1-month probation – INR 20,000 per month (fixed) + incentives                  After probation – INR 6.5 LPA (3.89 LPA – fixed + 2.61 LPA – variable)</p> <p><b>For PG programs –</b>                  During 1 month probation – INR 25,000 per month (fixed) + incentives                  After probation – INR 7 LPA (4.39 LPA – fixed + 2.61 – variable)</p> <p><b>Please note – If you are not based in Delhi NCR and are not willing to re-locate, you are allowed to work remotely. However, an amount of INR 5,000 would be deducted from your fixed part of the CTC.</b></p> <p><b>Night Shift Salary for UG 7.1 LPA</b>  <b>Night Shift Salary for PG 7.6 LPA</b></p>
Timings	<p><b>Domestic Process for UG/PG</b></p> <p><b>For UG /PG</b>                  9.30 AM - 6.30 PM                  6 Days working                  Week Off:- Monday</p> <p><b>International Process for UG/PG</b>                  Day Shift:- 2 PM - 11 PM                  Night Shift:- 8 PM - 5 AM                  6 Days working                  Week Off:- Sunday</p>
Selection Procedure	GD

	Video call round 1 Video call round 2
Job Location	Work From Home in pandemic after that Gurgaon, Haryana
Recruitment Date	After registration
Venue	Online