

**NOTICE**

**Department of Training & Placements**

Dated: 04.9.2021

**BYJU's (Think & Learn Pvt. Ltd)** will go to conduct pool placement drive for final year students of **all streams** of Quantum University, Roorkee.

REGISTRATION LINK: - [https://docs.google.com/forms/d/e/1FAIpQLSeGZVF3TpEy8bj-aNr4PSv9aepzded6fFPQOi3f2YvSq66AJA/viewform?usp=pp\\_url](https://docs.google.com/forms/d/e/1FAIpQLSeGZVF3TpEy8bj-aNr4PSv9aepzded6fFPQOi3f2YvSq66AJA/viewform?usp=pp_url)

Link will expire tomorrow at 12:00 PM

Details are as follows.

Company Name	BYJU's (Think & Learn Pvt. Ltd )
Company Website	<a href="https://byjus.com">https://byjus.com</a>
<b>Business Development Trainee (BDT) / Business Development Associate (BDA)</b>	
<b>Job Description:</b> You will begin in an individual contributor's role, working in a team Of go-getters to help spread the Byju's way of Learning in your city. You would be showcasing the unique Byju's way of Learning to students and parents and will be Responsible for mentoring and sales in your designated zone.	
<b>Preferred Skill Sets:</b>	
<ul style="list-style-type: none"><li>• Having a keen interest and deep understanding of the Indian education sector.</li><li>• Interested in mentoring and guiding students.</li><li>• Having a knack for sales</li><li>• Good interpersonal and presentation skills.</li></ul>	
<b>Academic Qualification: B.E / B.Tech, MBA, MCA (2021 passing out) with min 50% in 10th standard.</b>	
Training: All selected candidates will be part of a 6 weeks training process under the <b>Business Development Trainee profile at a monthly stipend of Rs 25,000</b> . Upon successful completion of training candidates will be promoted to the role of Business Development Associates (BDA)	
The first 2 weeks of this training will be classroom training followed by 4 weeks of "On-The-Job Training", both at the BDT Training Location. There will be additional Performance incentives which will be applicable during the training period. Currently till Our offices re-open, the training will happen in the Work from Home mode. Once our Offices are open; the training will shift to the BDT Training Location. Upon successful completion of training based on clearing the company's expected parameters, they will be confirmed as BDA - Direct Sales, Also, Only after Confirmation to the BDA role, they will start work at their 'Role Location'.	
<b>CTC (BDT): INR 300000 PA fixed pay+ INR 200000 PA performance pay</b>	
<b>CTC (BDA): INR 800000 PA (5 Lakh fixed pay + 3 Lakh performance pay) - INR</b>	

**1000000 PA (7 Lakh fixed pay + 3 Lakh performance pay) based on the performance  
In the training period.**

Selection Procedure	<ul style="list-style-type: none"><li>• Group Discussion</li><li>• Personal Interviews</li></ul>
Job Location	WORK FROM HOME, PAN INDIA preferably near your Home.
Service Bond	No
Recruitment Date	AFTER REGISTRATION
Venue	ONLINE
<b>NOTE</b>	A candidate can apply for only 1 profile.