

NOTICE

Department of Training & Placements

Dated: 29-10-2021

UPGRAD will be conducting placement drive for All UG/PG 2022 Pass Outs students of Quantum University.

Registration Link: -

https://docs.google.com/forms/d/e/1FAIpQLSc1HPTBTbmFIFq1A3kLxDi27zFTyKnAIVhR_2IBiYqTBKCu5g/viewform

Link will expire on tomorrow at 4:00 PM

Details are as follows.

Company Name	UPGRAD
Company Website	https://www.upgrad.com/
About Company	UpGrad is an online education platform building the careers of tomorrow by offering the most industry-relevant programs in an immersive learning experience. Our mission is to create a new digital-first learning experience to deliver tangible career impact to individuals at scale. UpGrad currently offers programs in Data Science, Machine Learning, Product Management, Digital Marketing, and Entrepreneurship, etc.
Skills	Being a mentor and guide, who potential learners can look up to for career advice. Counseling potential learners, helping them plan their career path and understanding how UpGrad can catalyze their career. <ul style="list-style-type: none"> • Carrying weekly enrollment/revenue and collection targets. • Establishing the uniqueness and effectiveness of upGrad's model of online/blended learning. • Owning the complete sales closing life cycle for leads assigned to you. This includes making phone/video calls, product demonstration, sales closing and post-sales relationship management. • Maintaining a detailed database of all the interactions on the CRM with the leads and providing constant feedback to the marketing team on lead quality. • Minimum of 100+ Dials every day with 40+ Connects. • 2 hours of talk time on an average per day & 1 Video Session • 2 enrolled students per week. • Weekly revenue targets to be met consistently.
Eligibility Criteria	ALL UG/PG 2022 PASS OUTS STUDENTS
Designation	Associate Admission Counsellor
Selection Process	Stage 1: Registration through google forms provided by upGrad Stage 2: Round 1 – Group Discussion Stage 2: Business Round (Video call Interview)
Package Offered	Graduate: 3.5 LPA (fixed) + 4 LPA (Variable) Post Graduate: 4LPA (Fixed) + 4 LPA (Variable)

Mandatory Documents	Please note, whoever is applying for the role, they must have the following 1) PAN Card 2) Aadhar Card 3) Completed College Degree/ Graduation/ Provisional Certificate
Work Location &working Days	Mandatory Work from Office Role from Day 1 Tuesday – Sunday Cycle (Monday Week Off)
Job Location	Mumbai, Noida, Bangalore, Hyderabad & Kolkata
Recruitment Date	After Registration
Venue	ONLINE /OFFLINE