

Dear Students,

**Hettich** will be going to conduct a placement drive for final year students of **B.TECH (ME/MTE)** at Quantum University, Roorkee.

Please click the link below for

registration: [https://docs.google.com/forms/d/e/1FAIpQLSc\\_02dB4rJKKeN49ZS0aOxkxDDU-C-J1TvjmyEK9ezDHqN7mA/viewform?usp=pp\\_url](https://docs.google.com/forms/d/e/1FAIpQLSc_02dB4rJKKeN49ZS0aOxkxDDU-C-J1TvjmyEK9ezDHqN7mA/viewform?usp=pp_url)

Registration will end on 12-08-2021 at 4.00 PM

Details are as follows.

Company Name	<b>HETTICH</b>
Company Website	<a href="http://www.hettich.com">www.hettich.com</a>
About Company	HETTICH - a well known German multinational with operations in 110 countries worldwide has a turnover in excess of US\$ 1.2 billion and an expertise in precision engineering of over 125 years, known across the world for its high quality furniture fittings and hardware. Hettich India Pvt. Ltd. a Joint Venture between Hettich Group, Germany and the Adventz Group, set up in 2000-01 is a well established market leader by a wide margin with a sustained profitable growth year after year, having an AGCR of 30% plus. Hettich India has also set up a factory at Baroda in the year 2013 to service local as well as its global market. A few more manufacturing units like the Screw division under the name “HEPO” are in the pipeline as part of its growth plan.
Eligibility Criteria	<b>B.TECH - ME/MTE – 2022 PASS OUT (MALES ONLY)</b>
Designation	<b>Pre and Post Sales Engineer – Hettich &amp; Sales Engineer – HEPO</b> <b>Pre – Sales</b> 1. Visit the customers as per the lead provided and self generation of sales leads 2. Understand the requirements of the customer and advise/ suggest to them the best suitable “Hettich Products”. 3. Provide details like features of the product, price, dealer name and location. <b>Post – Sales</b> 1. Educate and support the customer or the concerned person to install the fitting. <b>For Sales Engineer- Trade /HEPO</b>

	<ol style="list-style-type: none"> <li>1. Responsible for achieving the primary targets of PD</li> <li>2. Understand the requirement of the customer (Retailers) and push them the best suitable "Hettich Products" and increase the placement of Hettich products</li> <li>3. Ensure the regular and timely supply to Retailers</li> <li>4. Prospect the new distributor</li> <li>5. Increase the sale from retailers while doing the BTL activities</li> <li>6. Complete knowledge of Distribution Management</li> </ol>
Desired Profile	<ol style="list-style-type: none"> <li>1. Good Communication and learning skills.</li> <li>2. Self confidence, polite and pro Active.</li> <li>3. Good Understanding of Microsoft Office -Word, PowerPoint and Excel).</li> <li>4. Should have mix of technical skills &amp; sales flair.</li> </ol>
Package Offered	<ul style="list-style-type: none"> <li>• Rs. 3 Lacs p.a with good future prospects</li> </ul>
Selection Procedure	<ul style="list-style-type: none"> <li>• Test and Interview in University Campus</li> </ul>
Job Location	PAN INDIA
Agreement/Bond	2 Years (Bond) with a Security Cheque for Rs. 50000/- against laptop and bond security
Campus Recruitment Date	Last Registration Date: 12-08-2021
Reporting Time	Not Mentioned
Venue	University Campus