****

**QUANTUM UNIVERSITY**

**Mandawar (22 Km Milestone), Roorkee – Dehradun Highway (NH 73)**

**ROORKEE – 247 662**

**NOTICE**

**Department of Training & Placements**

 Dated: 26.07.2021

Planet spark will be conducting placement drive for MBA, BBA, B.COM, B.Tech, B.Sc., BA, MA, students from Quantum University, Roorkee.

Details are as follows.

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| --- | --- |
| Company Name |  Planet spark |
| Company Website | <https://www.planetspark.in/> |
| Requirement  | **1. Calling Leads****• Call on parent leads through your CRM****• 60-75 leads are to be called daily****2. Generating trial classes****• Pitch to the parents to take PlanetSpark Trial Class****3. Take counselling sessions and convert them****• Conduct counselling sessions for parents who take trial classes****• Close the sale through smart and strategic approach****• Generate Revenue (3L+ per month)****For Domestic**1) Willing to work 6 days a week2) Willing to work in a Start-up3) Mondays Off**For International**1) Willing to work 6 days a week2) Willing to work in a Start-up3) Sundays Off |
| Eligibility Criteria | MBA, BBA, B.COM, B.Tech, B.Sc., BA, MA |
| Designation | Business Development Counsellor |
| Package Offered | **For Domestic****For UG programs** -During 1-month probation – INR 20,000 per month (fixed) + incentivesAfter probation – INR 6.5 LPA (3.89 LPA – fixed + 2.61 LPA – variable) **For PG programs –**During 1 month probation – INR 25,000 per month (fixed) + incentivesAfter probation – INR 7 LPA (4.39 LPA – fixed + 2.61 – variable)**For International****For UG programs**–During 1-month probation – INR 20,000 per month (fixed) + incentivesAfter probation – INR 7.1 LPA (4.49 LPA – fixed + 2.61 LPA – variable)**For PG programs** –During 1 month probation – INR 25,000 per month (fixed) + incentivesAfter probation – INR 7.6 LPA (4.99 LPA – fixed + 2.61 – variable) |
| Selection Procedure | 1) GD2) Video call round 13) Video call round 2 |
| Job Location | Gurgaon |
| Recruitment Date | After registration  |
| Reporting Time |  9.00 AM |
| Venue | Online |