****

**QUANTUM UNIVERSITY**

**Mandawar (22 Km Milestone), Roorkee – Dehradun Highway (NH 73)**

**ROORKEE – 247 662**

**NOTICE**

**Department of Training & Placements**

Dated: 08.04.2021

Planet spark will be conducting placement drive for BBA, B.COM, MBA, B.Tech, B.Sc., BA, MA, students from Quantum University, Roorkee.

Details are as follows.

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| --- | --- |
| Company Name | Planet spark |
| Company Website | <https://www.planetspark.in/> |
| Requirement | **1. Calling Leads**  **• Call on parent leads through your CRM**  **• 60-75 leads are to be called daily**  **2. Generating trial classes**  **• Pitch to the parents to take PlanetSpark Trial Class**  **3. Take counselling sessions and convert them**  **• Conduct counselling sessions for parents who take trial classes**  **• Close the sale through smart and strategic approach**  **• Generate Revenue (3L+ per month)**  **For Domestic**  1) Willing to work 6 days a week  2) Willing to work in a Start-up  3) Mondays Off  **For International**  1) Willing to work 6 days a week  2) Willing to work in a Start-up  3) Sundays Off |
| Eligibility Criteria | BBA, B.COM, MBA, B.Tech, B.Sc., BA, MA |
| Designation | Business Development Counsellor |
| Package Offered | **For Domestic**  **For UG programs** -  During 1-month probation – INR 20,000 per month (fixed) + incentives  After probation – INR 7.1 LPA (4.49 LPA – fixed + 2.61 LPA – variable)  **For PG programs –**  During 1 month probation – INR 25,000 per month (fixed) + incentives  After probation – INR 7.6 LPA (4.99 LPA – fixed + 2.61 – variable)  **For International**  **For UG programs**–  During 1-month probation – INR 20,000 per month (fixed) + incentives  After probation – INR 6.5 LPA (3.89 LPA – fixed + 2.61 LPA – variable)  **For PG programs** –  During 1 month probation – INR 25,000 per month (fixed) + incentives  After probation – INR 7 LPA (4.39 LPA – fixed + 2.61 – variable) |
| Selection Procedure | 1) GD  2) Video call round 1  3) Video call round 2 |
| Job Location | Gurgaon |
| Recruitment Date | After registration |
| Reporting Time | 9.00 AM |
| Venue | Online |