****

**QUANTUM UNIVERSITY**

**Mandawar (22 Km Milestone), Roorkee – Dehradun Highway (NH 73)**

**ROORKEE – 247 662**

**NOTICE**

**Department of Training & Placements**

 Dated: 25.03.2021

ZunRoof Will be conducting placement drive for B.Tech CIVIL/EE and MBA students of Quantum University, Roorkee.

Details are as follows.

|  |  |
| --- | --- |
| Company Name | **ZUNROOF** |
| Company Website | <https://www.zunroof.com/>  |
| Requirement  | Present, promote and sell products/services using solid arguments to existing and prospective customers        Establish, develop and maintain positive business and customer relationships        Expedite the resolution of customer problems and complaints to maximize satisfaction        Client meeting ,Cold Calling, Business Development.        Coordinate sales effort with team members and other departments        Analyze the territory/market’s potential, track sales and status reports        Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.        Keep abreast of best practices and promotional trends        Continuously improve through feedback  |
| Eligibility Criteria | B.Tech CIVIL / EE and MBA |
| Designation | BUSINESS DEVELOPMENT MANAGER |
| Package Offered | 3.05 LPA |
| Selection Procedure | Online  |
| Job Location | Gurugram, Haryana |
| Recruitment Date |  After registration  |
| Reporting Time |  9.00 AM |
| Venue | Will be informed. |